



VEHICLE SALES REPRESENTATIVE BARATARIA BRANCH

OVERVIEW

The Vehicle Sales Representative is a result-driven individual who must be capable of selling the company's range of vehicles and services with the aim of providing quality service and value to customers.

MAIN TASKS

- Achieve set monthly vehicle sales targets.
- Manage sales pipeline towards the achievement of monthly KPI's.
- Develop customer profiles for sale planning.
- Build and maintain customer relationships.
- Develop and maintain an active social media platform for prospecting new business.
- Ability to compare and contrast features and benefits of Toyota vehicle models.
- Create a showroom browsing experience to match customer's needs and interests.
- Perform other duties as required.

MINIMUM EDUCATION & QUALIFICATIONS

- 1 year proven track record in Vehicle Sales.
- Excellent interpersonal & communication skills.
- Computer Literacy with 5 CXC O' Level passes.
- Qualifications in Sales will be an asset.

HOW TO APPLY

Applications to be sent to: careers@toyota-trinidad.com no later than **January 17, 2024**.